



DATE: **October 31, 2025**

TO: **Our Valued Partners**

SUBJECT: **Important Notice Regarding Price Adjustment**

Our Valued Partners,

We sincerely appreciate your ongoing trust and loyalty in our products and services. As a valued partner, we want to provide you with advance notice of an upcoming price adjustment.

As a result of continued inflation and recent tariff increases on materials and goods, our operational costs have risen. To maintain the high quality and level of service you expect from us, we will be adjusting our pricing accordingly.

Effective February 1, 2026, due to rising production and material costs, we will be implementing a price adjustment for Champion glasswashers, dishwashers, custom machines, and Bi-Line systems as outlined below. We understand the challenges that come with these changes and want to assure you that we remain committed to supporting you and helping minimize the impact wherever possible.

Product Category	Price Adjustment Percentage
Undercounters, Doors, Racks, Flights, and all others	3%
Bi-Line Products	3%

To ensure that your current pricing is honored, all, in-house, open orders must ship before **March 31, 2026**. Orders shipped after this date will be subject to the outlined updated pricing above, which reflects current market conditions and adjustments in cost.

Please note that all NEW quotes provided are valid for a period of 30 days from the date of issuance.

We sincerely appreciate your business and remain dedicated to providing high-quality products and services. If you have any questions or concerns about this change, please feel free to contact our customer support team at 1-800-532-8591 — we'll be happy to assist you.

Thank you for your understanding, and we look forward to continuing our partnership.

Warm regards,

Harrison Cavanaugh
Vice President of Sales & Marketing
Champion Industries/Bi-Line Systems